

For the year ended 31 May 2022

	Std Fbeet	LI Fbeet	Std Kale	LI Kale	
Ha	75	69	75	73	
Cows	194	162	195	162	
kgMS	76,211	64,210	81,988	66,825	
Milk	693,558	588,453	748,919	609,823	
Dairy Cattle Income	38,503	41,894	48,447	38,404	
Dairy Cattle Costs	-8,326	-6,953	-8,369	-6,953	
Farm Feed sales and Other Income	3,413	2,792	0	0	
<b>Gross Profit</b>	<b>727,148</b>	<b>626,186</b>	<b>788,998</b>	<b>641,274</b>	<b>2,783,605</b>
<b>Operating Expenses</b>					
Animal Health	33,099	23,625	26,665	22,451	
Breeding	18,873	14,791	18,491	15,014	
Calf Rearing	5,438	4,541	5,466	4,541	
<b>Supplements and Crops</b>					
Baleage - on farm DM	4,670	3,515	3,793	3,027	
Baleage - Purchased	56,017	43,160	47,948	35,059	
Baleage Placing	0	0	0	0	
Silage - Purchased	5,909	4,545	8,090	4,545	
Feed quality samples					
Hay	1,541	1,287	1,549	1,287	
Total Hay and Silages	<b>68,137</b>	<b>52,508</b>	<b>61,380</b>	<b>43,918</b>	
Sugar Beet					
Concentrates	0	0	0	0	
Barley	491	433	28,944	21,437	
Feed Other	0	0	0	0	
Palm Kernel	30,610	22,310	28,757	19,963	
<b>Total Supplements and Crops</b>	<b>99,238</b>	<b>75,250</b>	<b>119,081</b>	<b>85,318</b>	
Calf feed costs	9,709	8,108	9,759	8,108	
Grazing	22,854	19,084	22,972	19,084	
Support Block	22,282	20,450	22,282	21,425	
Cropping	38,792	29,123	23,546	20,949	
Pasture Renewal	15,817	11,326	19,359	14,976	
Weed and Pest	442	406	442	425	
Fertiliser	51,754	33,668	53,084	34,613	
Repairs and Maintenance	41,016	34,251	41,228	34,251	
Electricity	9,053	7,559	9,099	7,559	
Farm Working	5,284	4,412	5,311	4,412	
Shed Expenses	4,172	3,484	4,194	3,484	
Staff Costs	83,839	69,280	70,050	58,273	
Vehicles	19,272	16,056	9,443	7,814	
Freight	3,653	2,688	3,427	2,706	
Administration	6,938	5,793	6,973	5,793	
Insurance	2,718	2,495	2,718	2,614	
<b>Total Operating Expenses</b>	<b>463,143</b>	<b>363,647</b>	<b>415,889</b>	<b>332,410</b>	<b>1,575,090</b>
Depreciation	14,563	13,489	17,563	16,410	
<b>Total Non Operating Expenditure</b>	<b>14,563</b>	<b>13,489</b>	<b>17,563</b>	<b>16,410</b>	<b>62,025</b>
<b>Total Expenditure</b>	<b>477,706</b>	<b>377,136</b>	<b>433,452</b>	<b>348,821</b>	<b>1,637,115</b>
<b>Net Operating Profit</b>	<b>249,442</b>	<b>249,050</b>	<b>355,546</b>	<b>292,453</b>	<b>1,146,490</b>
Variance to Pink	-106,104	-84,182		-51,394	
Op Profit/Ha	3,308	3,599	4,715	4,034	<b>3,822</b>
Opex/kgMS	6.27	5.87	5.29	5.22	<b>5.66</b>
	531	527	408	408	